

July



**AAGGW**  
**APARTMENT ASSOCIATION**  
**OF GREATER WICHITA**



JULY 2023

**ALN**  
APARTMENT DATA

[www.alndata.com](http://www.alndata.com)

**NATIONWIDE**  
MULTIFAMILY DATA

DISCOVER  
**ACCURATE,**  
**RELIABLE**  
**DATA**



**DATA FOR OWNERS, MANAGEMENT COMPANIES, SUPPLIER PARTNERS, ON-SITE, AND MORE**

Introducing the most powerful multifamily industry data

**Thousands** of multifamily professionals rely on ALN for unsurpassed data integrity and our passion for taking care of our clients. Come see what we do, how we do it, and why hiring a data provider could be right for you.

**Who We Are**

Based in Dallas, TX, and founded in 1991. We are independently owned and proud members and supporters of 100+ industry associations.

**What We Do**

We update, collect, and report our multifamily data nationwide. Clients access our data and reports from proprietary web-based platforms.

**How We Do It**

From two separate offices, our call centers update directly with properties and companies on a monthly basis.



**LEARN MORE**

Scan the code or visit <https://alndata.com/our-links> to find additional resources about our company

ALN Apartment Data  
[www.alndata.com](http://www.alndata.com)  
800-643-6416 x 3  
[Sales@alndata.com](mailto:Sales@alndata.com)

**PAGE 1**

**ALN**  
**APARTMENT**  
**DATA**

**PAGE 2**

**NEW MEMBERS**  
**JULY EDUCATION**  
**UPCOMING EVENTS**  
**GRAPEVINE**

**PAGE 3**

**BOARD**  
**NOMINATIONS**  
**AMBASSADORS**  
**MEMBER SPOTLIGHT**



© 2023 National Apartment Association. All rights reserved.

# Grapevine



# WELCOME NEW MEMBERS

## Congratulations!!

# Justin Heenan

### Mayroad at McConnell AFB

AAGW and NAA All-Star

2nd Place Overall Winner

2023 National Maintenance Mania Finale



## Kuokoa Properties



## Fair Housing

Learn about Fair Housing guidelines, how to avoid unintentionally appearing discriminatory, and address those "what if" situations.

JULY 20, 2023

9:00 AM - 12:00 PM

BUILD U, 1097 GLENDALE, WICHITA, KS 67218

\$120/PERSON

3.0 CEC'S FOR CURRENT CREDENTIAL HOLDERS

## Basic to Bougie

In today's competitive market, you can't afford to have an ordinary team. Take your team to the next level by creating a vibrant culture that values all contributions.

JULY 20, 2023

1:30 PM - 3:30 PM

BUILD U, 1097 GLENDALE, WICHITA, KS 67218

\$90/PERSON

2.0 CEC'S FOR CURRENT CREDENTIAL HOLDERS

### BOARD OF DIRECTORS MEETING

- JULY 13TH @ 11:30AM - AAGW OFFICE

### SUPPLIERS COUNCIL MEETING

- JULY 19TH @ 12PM - AAGW OFFICE

### FAIR HOUSING

- JULY 20TH @ 9 AM - BUILD U

### BASIC TO BOUGIE

- JULY 20TH @ 1:30PM - BUILD U

Presented by:

## SAVVY PROPERTY SOLUTIONS

NINA TROESTER, CAM AND MICHELLE MOLINARO



Register online at  
[www.myaagw.com](http://www.myaagw.com)

Don't delay, class size is limited!



# LAND of the FREE HOME of the BRAVE

est. 1776



# What? Where?

# CALL

for...

## NOMINATIONS



### 2023-2024 Board of Directors Nominations

Due July 14th

[www.myaagw.com](http://www.myaagw.com)

#### CRYSTAL REED

Project Manager  
Precision Concrete Cutting-Midwest  
(316)308-2077  
[CReed@pccmidwest.com](mailto:CReed@pccmidwest.com)

#### ARIC HANNA

ARD Outside Sales  
Metro Appliances & More  
(316)633-0710  
[Aric.HeMetro1974.com](mailto:Aric.HeMetro1974.com)

#### JEREMY PARKS

Business Development  
Furniture Options  
(316)670-9722  
[JParks@FurnitureOptions.com](mailto:JParks@FurnitureOptions.com)

#### GERON SMITH

Vice President  
Precision Construction  
(316)260-9200  
[Geron@Precision-ICT.com](mailto:Geron@Precision-ICT.com)

#### ERIC FAHNESTOCK

Franchisee  
OxiFresh Carpet Cleaning  
(316)655-4303  
[Eric@OxiFreshKs.com](mailto:Eric@OxiFreshKs.com)

#### EMMIE SHIDELER

Account Representative  
Design Source Flooring  
316-990-8640  
[eshideler@dsflooring.com](mailto:eshideler@dsflooring.com)

#### RACHEL JANES

Owner-Rachel Janes Agency  
Shelter Insurance  
(316)522-5055  
[rjanes@shelterinsurance.com](mailto:rjanes@shelterinsurance.com)

#### RICK BERRY

Corporate Sales Trainer  
Design Source Flooring  
816-699-7873  
[rberry@dsflooring.com](mailto:rberry@dsflooring.com)

#### KEN MOLDENHAUER

Owner  
CertaPro Painting  
316-641-6708  
[kmoldenhauer@certapro.com](mailto:kmoldenhauer@certapro.com)

#### ASHLEY TOUCHATT

Property Maint. Rep.  
Sherwin Williams  
(316)243-7783  
[Ashley.L.Touchatte@Sherwin.com](mailto:Ashley.L.Touchatte@Sherwin.com)

#### MICK LOWDERMAN

Owner  
Go Green Pest Control  
(316)680-6164  
[mick@gogreenpestcontrol.com](mailto:mick@gogreenpestcontrol.com)

#### DAVID PFAFF

Outside Sales  
The Tap of KS  
(316)249-7858  
[dphaff@thetapofks.com](mailto:dphaff@thetapofks.com)



# COMMUNITY AMBASSADORS



## Getting to Know Danielle Milligan!

By: Stacey Bradley, Case & Associates

Hello!!! Everyone Meet Danielle! Thank you for being our member of the month!

Some of you may recognize Danielle. She is currently the Assistant Manager at River Vista Apartments downtown.

Danielle has been part of the multi-family industry for about 3 years. She took a small break to explore HR for a non-profit group, however Danielle quickly learned that her heart is in property management. Like Dorothy, she clicked her heels and came home to River Vista.

So often we hear about the amazing relationships that come from being in property management. That is one of Danielle's favorite parts of the industry. She has made so many friends. One of them being Cody Stout who, to this day, has been the BEST mentor anyone could ask for.

Being on the front lines of property management Danielle gets to see daily some of the issues that challenge our industry. One of the major issues Danielle sees is excessive rental rates/corporate greed. We all know that so much has changed in the last couple of years. Affordable rental rates are important to our communities.

Danielle is thankful for all the partnerships that she uses because of the AAGW. They make life go smoothly! For example, ColorBrite and Furniture Options are just two of the suppliers Danielle credits for being so awesome! They are always great and willing to help with resident events! Hosting resident events is just another perk of the job that Danielle loves!

Danielle's favorite association event is the Star of Excellence. She loves to see everyone all dressed up and seeing people rewarded for their accomplishments. One of her proudest moments was being nominated for Leasing Rookie of the Year!

Danielle chooses to support the AAGW because it is truly a place where you can make connections. It allows you to build relationships so when you need something done, you have friendly faces to refer to.

While Danielle doesn't currently serve on any the board or any committees, she is excited to break out of her shell and try new things!

I feel there is no better way to close this out by announcing that Danielle and her fiance just found out they are expecting! They will be welcoming a little AAGW member into the world February 2024! Congratulations!

Thank you Danielle for all you do to support the AAGW!



# COX | Communities

Bringing us closer

**David Geier**  
 MDU Account Manager  
 Cox Signature Communities  
 901 S. George Washington Blvd  
 Wichita, KS 67211  
 Cell: 316.285.4693  
 david.geier@cox.com  
 www.cox.com

**Tiffany Kennedy**  
 MDU Account Manager  
 Cox Signature Communities  
 901 S. George Washington Blvd  
 Wichita, KS 67211  
 Cell: 316.932.3591  
 tiffany.kennedy@cox.com  
 www.cox.com

# FLAMINGOink



360 E William, Suite 101 | Wichita, KS 67202  
 T: 316-665-6544 | E: orders@flamingoink.com  
 flamingoink.com



COPY & PRINT | FLIERS | BUSINESS CARDS | PRESENTATIONS | +MORE

## furniture Options

FURNITURE RENTAL & SUBSCRIPTIONS  
 FOR PEOPLE ON THE MOVE

Sofas • Chairs • Tables • Dining  
 Accessories • Beds • Electronics



FurnitureOptions.com  
 316.263.5750



Get smart about your  
 coverage!

316.265.2220

**KATHERINE SANNEMAN**

Your Local Farmers Agent  
 3555 E DOUGLAS AVE STE 600  
 WICHITA, KS 67218  
 KSANNEMAN@FARMERSAGENT.COM



**Ken Moldenhauer**

OFFICE **316-440-0161**  
 TOLL-FREE **800-689-7271**  
 CELL **316-641-6708**

kmoldenhauer@certapro.com  
 certapro.com/wichita-east



3979 N Woodlawn Cr Suite 1  
 Bel Aire, KS 67220



**SHERWIN-WILLIAMS**  
 The Americas Group

**Gary Abner**

Flooring Specialist  
 gary.e.abner@sherwin.com  
 316.655.1820

**Ashley Touchatt**

Paint Specialist  
 ashley.l.touchatt@sherwin.com  
 316.243.7783

4040 West Central  
 Wichita, KS 67212  
 www.sherwin.com

## METRO

APPLIANCES & MORE

**ARIC HANNA**  
 ARD Outside Sales  
 Cell: 316-633-0710  
 Aric.H@Metro1974.com

3545 N. Hillside  
 Wichita, KS 67219  
 Phone: 316-941-4040  
 Fax: 316-941-4050

TULSA • OKLAHOMA CITY • LOWELL • LITTLE ROCK  
 JONESBORO • JOPLIN • SPRINGFIELD • WICHITA

We're your Shield. We're your Shelter.



AUTO • HOME • LIFE

**Rachel Janes**

260 N. Main St., Ste. 200A  
 Haysville, KS 67060  
 316-522-5055 (Call or Text)  
 RJanes@ShelterInsurance.com



**David W Curry**  
 Agent

356 N Rock Road Suite A  
 Wichita, KS 67206-1362  
 Bus 316 634 2125 Fax 316 634 2186  
 david.curry.gzn9@statefarm.com



NMLS MB #314975 NMLS MLO #330093

The greatest compliment you can give is a referral.



HANDY MAILING

*Cassie Kalal*

SALES AND MARKETING

316-944-6258

cassie@handymailing.com

3839 W Dora St | Wichita, KS 67213

List Services | Design | Printing | Mailing | Handwriting



**Dustin Henson**  
 District Manager

cell 785.466.1007  
 toll free 888.624.5858

dhenson@dsflooring.com  
 www.dsflooring.com



American Pest Management

WICHITA

1527 S Washington Ave  
 Wichita, KS 67211

316-262-7378